

# What people say about Todd Beck

excerpted from  
[www.linkedin.com/in/toddbeck](http://www.linkedin.com/in/toddbeck)

"Todd is **one of the most analytical, capable individuals** that I have encountered. He sees the strategy and all of the details necessary to operationalize that strategy and is fully capable of acting on any barriers."

Mary Miller, VP Prof Services, AchieveGlobal June 2009

"Todd was **the best all-around employee** that I ever had. He is bright, a strategic thinker, an innovative marketeer, hard-working, honest as the day is long, and has a great sense of humor."

Kathleen Boyd, Mng Director, Product Development, Continental Airlines May 2008

"When it comes to product management and customer service, Todd has **reached the level of guru!** Best of all, every opportunity is met with a detailed analysis of the costs and hurdles it will take to make it work."

Scott Kingsley, VP Solution Dev, AchieveGlobal May 2008

"Todd was **one of the best employees** I have had the good fortune to 'supervise.' Todd headed the Product Development department with an intelligent and logical style [that] improved product in spite of massive budget cuts, changing corporate direction, and sweeping reorganization."

Diane Schad, Staff VP, Continental Airlines Aug 1995

"Todd [has] a **unique ability to look at complex problems holistically**, provide context and straight forward solutions."

John Hunter, Exec Director, JPMorgan Chase May 2008

"Todd goes as far as to **spot areas for improvement and train my team** on how to better manage their projects."

Eva Bender, Global Director, ACAMS August 2013

"Todd **easily reads people and situations**, quickly identifying problems and presenting strategic plans for solutions."

Donna Toups, Assoc Manager LDS ERS April 2012

"Todd goes well beyond the assignment to **exceed the client's expectations.**"

Polly Thompson, Partner Advantage Performance Jul 2011

"Todd steers through complexity, tedium and challenge with **cheerfulness, humor and positive tenacity.**"

Bonnie Wenk, Principal, Sweetwater Insights June 2010

"Simply put, Todd **makes things happen!**"

Kevin Enlund, Training Dev Mgr, Ciena February 2011

"I have found Todd to be "the go to person" if you want something done that is; **logical, streamlined to improve process, and gets the job done.**"

Jeanie Bress, RVP Sales, Communispond April 2009

"He puts in the time and effort to exactly understand our needs. He combines all this with a positive attitude, which makes it **a joy to work with him.**"

Katleen Richardson, CMO Digalign May 2010

"Todd is creative. Anyone who wants **a different perspective or help in breaking out of same old same old** can expect great help from Todd."

Marcia Corbett, VP Marketing, AchieveGlobal April 2009

"Todd is technically adept and possesses genius-like **curiosity and problem solving skills.**"

DeDe Parker-Todd, Solution Architect, AchieveGlobal May 2009

"Todd **works at warp speed.** He brings a great balance of strategic thinking and tactical execution."

Laura Bernstein, President/CEO, VisionPoint August 2010

"Todd **exemplifies quick thinking** and customer care."

Phillip Sobczak, Marketing Mgr, ACAMS August 2013

"His **attention to detail** and always exceeding his deliverables made him a pleasure to work with."

James Estey, Sr Dir Operations, Ciena February 2011

"Todd is **definitely not one to wait around and hope** that people figure out by themselves that they need what he has to sell."

Roy Magee, RVP Greater China, AchieveGlobal June 2007

"Todd is a team player and takes an interest in all aspects of the business operation to enable him to **make sound business decisions about investments.**"

Sharon Daniels, President/CEO, AchieveGlobal April 2009

"Todd (has an) **acute sense of business acumen.**"

Patti Bancroft, RVP Sales, AchieveGlobal April 2009

"Not only does Todd disseminate this information to the right groups, but crucially, he provides his own perspective, thus **helping establish and maintain the organization's thought leadership.**"

Michelle Bonterre, VP Marketing, AchieveGlobal April 2009

"I have rarely worked with anyone who is as **committed to pleasing his client.**"

Darlene Coker, Owner, Organic Learning May 2010

"(Todd can) take complex business issues and **make them understandable and solvable** in a just a few sentences."

David Dulany, Account Rep, AchieveGlobal April 2009