

Professional references for Todd Beck

excerpted from
www.linkedin.com/in/toddbeck

"Todd is **one of the most analytical, capable individuals** that I have encountered. He sees the strategy and all of the details necessary to operationalize that strategy and is fully capable of acting on any barriers."

[Mary Miller, VP Prof Services, AchieveGlobal](#) June 2009

"Todd was **the best all-around employee** that I ever had. He is bright, a strategic thinker, an innovative marketer, hard-working, honest as the day is long, and has a great sense of humor."

[Kathleen Boyd, Mng Director, Product Development, Continental Airlines](#) May 2008

"When it comes to product management and customer service, Todd has **reached the level of guru!** Best of all, every opportunity is met with a detailed analysis of the costs and hurdles it will take to make it work."

[Scott Kingsley, VP Solution Dev, AchieveGlobal](#) May 2008

"Todd was **one of the best employees** I have had the good fortune to 'supervise.' As a self-motivator and highly focused individual, he made my job easier. Todd headed the Product Development department with an intelligent and logical style [that] improved product in spite of massive budget cuts, changing corporate direction, and sweeping reorganization."

[Diane Schad, Staff VP, Continental Airlines](#) Aug 1995

"Todd [has] a **unique ability to look at complex problems holistically**, provide context and straight forward solutions."

[John Hunter, Exec Director, JPMorgan Chase](#) May 2008

"I have found Todd to be "the go to person" if you want something done that is; **logical, streamlined to improve process, and gets the job done.**"

[Jeanie Bress, RVP Sales, Communispond](#) April 2009

"He puts in the time and effort to exactly understand our needs. He combines all this with a positive attitude, which makes it **a joy to work with him.**"

[Katleen \(Baldewijns\)Richardson, General Manager, ACAMS](#) May 2010

"Todd is creative. Anyone who wants **a different perspective or help in breaking out of same old same old** can expect great help from Todd."

[Marcia Corbett, VP Marketing, AchieveGlobal](#) April 2009

"Todd is a team player and takes an interest in all aspects of the business operation to enable him to **make sound business decisions about investments** of the organization's time and money. He loves a challenge and is always eager to take on new assignments."

[Sharon Daniels, Pres and CEO, AchieveGlobal](#) April 2009

"Todd is a professional who has the unique ability to manage highly complex projects while not letting one small detail go unnoticed. His **acute sense of business acumen** has allowed him to enhance that competency across multiple functions in our organization."

[Patti Bancroft, RVP Sales, AchieveGlobal](#) April 2009

"Not only does Todd disseminate this information to the right groups, but crucially, he provides his own perspective, thus **helping establish and maintain the organization's thought leadership.**"

[Michelle Bonterre, VP Marketing, AchieveGlobal](#) April 2009

"I have rarely worked with anyone who is as **committed to pleasing his client.**"

[Darlene Coker, Owner, Organic Learning](#) May 2010

"Todd is **one of those once in a lifetime employees** an organization is lucky to find. He is brilliant, yet has the ability to tailor the message in compelling, easy to understand fashion for any audience."

[Natasha Beach, Strat Acct Mgr, AchieveGlobal](#) April 2009

"Todd is **definitely not one to wait around and hope that people figure out by themselves** that they need what he has to sell."

[Roy Magee, RVP Greater China, AchieveGlobal](#) June 2007

"Truly a 'master of all trades.' Todd **becomes accomplished in whatever skills are required.** He is technically adept and possesses genius-like curiosity and problem solving skills."

[DeDe Parker-Todd, Solution Architect, AchieveGlobal](#) May 2009

"He continually amazed me with his ability to take complex business issues and **make them understandable and solvable** in a just a few sentences."

[David Dulany, Account Rep, AchieveGlobal](#) April 2009

"Todd also displays **a very real passion for people** – he anticipates the needs of the individual and then ensures that the strategic response fully accounts for them."

[Megan Thomas, Mktg Sys Mgr, AchieveGlobal](#) April 2009