

Professional endorsements of Todd Beck

excerpted from
www.linkedin.com/in/toddbeck

"Todd is **one of the most analytical, capable individuals** that I have encountered. He sees the strategy and all of the details necessary to operationalize that strategy and is fully capable of acting on any barriers."
[Mary Miller, VP Prof Services, AchieveGlobal June 2009](#)

"Todd was **the best all-around employee** that I ever had. He is bright, a strategic thinker, an innovative marketeer, hard-working, honest as the day is long, and has a great sense of humor."
[Kathleen Boyd, Mng Director, Product Development, Continental Airlines May 2008](#)

"When it comes to product management and customer service, Todd has **reached the level of guru!** Best of all, every opportunity is met with a detailed analysis of the costs and hurdles it will take to make it work."
[Scott Kingsley, VP Solution Dev, AchieveGlobal May 2008](#)

"Todd was **one of the best employees** I have had the good fortune to 'supervise.' As a self-motivator and highly focused individual, he made my job easier. Todd headed the Product Development department with an intelligent and logical style [that] improved product in spite of massive budget cuts, changing corporate direction, and sweeping reorganization."
[Diane Schad, Staff VP, Continental Airlines Aug 1995](#)

"Todd is **very knowledgeable about sales, sales leadership and marketing.** He goes well beyond the assignment to exceed the client's expectations."
[Polly Thompson, Partner Advantage Performance Jul 2011](#)

"Todd [has] a **unique ability to look at complex problems holistically**, provide context and straight forward solutions."
[John Hunter, Exec Director, JPMorgan Chase May 2008](#)

"Todd steers through complexity, tedium and challenge with **cheerfulness, humor and positive tenacity.**"
[Bonnie Wenk, Principal, Sweetwater Insights June 2010](#)

"I have found Todd to be "the go to person" if you want something done that is; **logical, streamlined to improve process, and gets the job done.**"
[Jeanie Bress, RVP Sales, Communispond April 2009](#)

"He puts in the time and effort to exactly understand our needs. He combines all this with a positive attitude, which makes it **a joy to work with him.**"
[Katleen Richardson, Gen Mgr, ACAMS May 2010](#)

"His **attention to detail** and always exceeding his deliverables made him a pleasure to work with."
[James Estey, Sr Dir Operations, Ciena February 2011](#)

"Todd is creative. Anyone who wants **a different perspective or help in breaking out of same old same old** can expect great help from Todd."
[Marcia Corbett, VP Marketing, AchieveGlobal April 2009](#)

"Todd is **definitely not one to wait around and hope that people figure out by themselves** that they need what he has to sell."
[Roy Magee, RVP Greater China, AchieveGlobal June 2007](#)

"Todd **works at warp speed** and is resourceful and thorough in his analysis of a problem. He brings a great balance of strategic thinking and tactical execution."
[Laura Bernstein, President/CEO, VisionPoint August 2010](#)

"Todd is a team player and takes an interest in all aspects of the business operation to enable him to **make sound business decisions about investments** of the organization's time and money. He loves a challenge and is always eager to take on new assignments."
[Sharon Daniels, President/CEO, AchieveGlobal April 2009](#)

"Simply put, Todd **makes things happen!**"
[Kevin Enlund, Training Dev Mgr, Ciena February 2011](#)

"Todd's **acute sense of business acumen** has allowed him to enhance that competency across multiple functions."
[Patti Bancroft, RVP Sales, AchieveGlobal April 2009](#)

"Not only does Todd disseminate this information to the right groups, but crucially, he provides his own perspective, thus **helping establish and maintain the organization's thought leadership.**"
[Michelle Bonterre, VP Marketing, AchieveGlobal April 2009](#)

"I have rarely worked with anyone who is as **committed to pleasing his client.**"
[Darlene Coker, Owner, Organic Learning May 2010](#)

"Todd is technically adept and possesses genius-like **curiosity and problem solving skills.**"
[DeDe Parker-Todd, Solution Architect, AchieveGlobal May 2009](#)

"(Todd can) take complex business issues and **make them understandable and solvable** in a just a few sentences."
[David Dulany, Account Rep, AchieveGlobal April 2009](#)